## Municipal Aggregation and the Energy System of the Future

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## **About ELPC**

Non-profit based in Chicago, founded in 1993

**Mission:** To achieve environmental progress & economic development in the Midwest

#### Philosophy:

- Flexible, multi-disciplinary teams
- Say "yes" to better solutions

#### **Programs:**

- Clean Energy
- Clean Air
- Clean Water
- Clean Transportation













### **Outline**

- The energy system of the future
- Implications for consumers
- The role of municipal aggregation and alternative retail suppliers

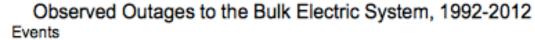


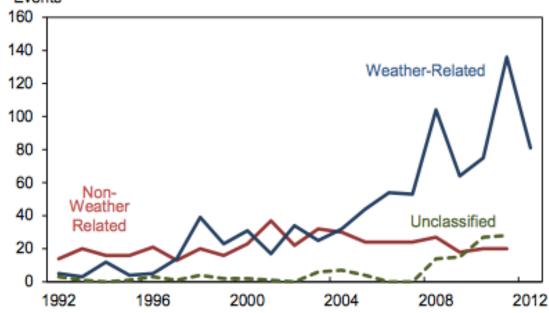


## Today's grid - vulnerable and fragile









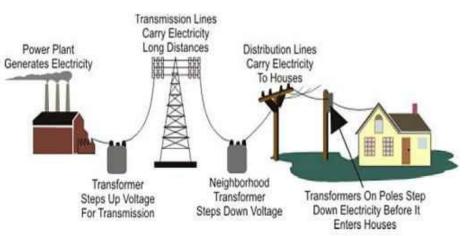
Source: Energy Information Administration





## The energy system of the future

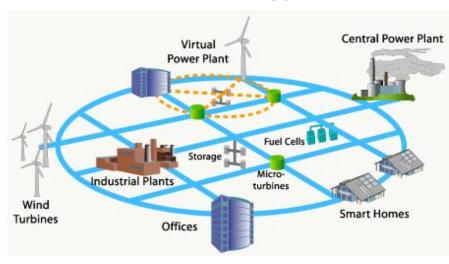
#### From centralized supply ...



Source: gridwatch.org

- One-way power flow
- Inefficient (65-75% losses)
- Water- and carbon-intensive
- Vulnerable and unreliable
- Low penetration of renewables
- Supply follows demand
- Strong barriers to entry

#### ... to distributed energy resources



Source: www.powergenasia.com

- Multi-directional power flow
- Efficient
- Less water- and carbon-intensive
- Resilient and highly reliable
- High penetration of renewables
- Demand follows supply
- Opportunities for new market entrants

Power & Energy Society®



## The transformation is underway ...

CA - Addressing regulatory issues inhibiting microgrid deployment

HI- 70% clean energy (DG and EE) by 2030. Utilities ordered to redefine their business models

**NY** - regulatory proceedings underway to define new role for Distribution Co, focused on DG, EE, microgrids

regulatory proceedings for grid modernization, new business models

MA - Multiple

CT - \$33 million in state grants for microgrid deployment

**MD** - Established task force to develop microgrid plan





## What do these companies have in common?

















Life's Good









































## Disruptive business models – Exhibit A









## Disruptive business models – Exhibit B











## Implications for consumers

- Interest in more than just energy commodity
- Options
- Changing expectations for utilities and suppliers
- Active participation in deployment of distributed energy resources
  - Distributed generation, including CHP
  - Energy storage
  - Energy efficiency
  - Peak demand reduction





# The role of municipal aggregation and alternative retail suppliers

- Education, "clear the clutter"
- Sharing of municipality best practices
- Collaboration with non-traditional market participants
- Innovation, new products and services
  - Pricing?
  - New aggregation services?
  - Others?





## Thank you!

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